Yoko Kanda/O/TMC0@TMC0

04/16/2007 03:12 AM

- To Michael Collinsworth/TMS/Toyota@Toyota, William de Manincor/TMS/Toyota@Toyota
- cc Kota Funato/E/TMC0, Yutaka Atsumi/E/TMC0, Masashi Wada/E/TMC0@TMC0, Fukunori Ito/E/TMC0, Mitsunori Sasano/O/TMC0, Yoshihito Kumazawa/E/TMC0@TMC0,

bcc

Subject ES350 Rubber Floor Mat

Dear Mr. Collins worth and Mr. De Manincor,

Hello. My name is Yoko Kanda and I work for Quality Group at CADD. I am writing on behalf of Okawa-san who is away on a business trip.

We have had the meeting with J-CQE and OSFOD this afternoon to plan the SCS schedule. We were told that they cannot settle accounts by the end of this month unless they have some more information. We will be grateful if you could provide us with the answers to the below questions by tomorrow morning, which will be 16th of April Monday 16:00 TMS time. Otherwise everything will be delayed till middle of May.

- 1. Could you provide us with the list of countries' name which rubber floor mats has been sold?
- 2. Could you confirm the total number of floor mats that has been sold?
- 3. Last VIN number of the cut-off day (not precise cut-off date but to be on the safe side give a few extra weeks) of the rubber mat's sale need to be determined. I understand that you have difficulty finding out VIN number after 03/08/2007 and asked CADD for support as I was informed. 04/05/2007 has been mentioned in email from Mr. Glasser to Ito-san. Will the last VIN number of the shipment from Japan to US on 04/05/2007 is O.K. for you to class as Last VIN number of the cut-off day? If you can agree on that one and we will find out the VIN number here.
- 4. We would like to know the cost of the sticker (not the total price but the individual price).
- 5. How many percentages of the customers do you think will bring the stickers to dealers not knowing what to do with them? We need to estimate an extra cost, which we need to pay to dealers in such cases.
- 6. Could you confirm us when the stickers will be available?

I know this is such a short notice, but we do appriciate if you could prvide those information for us in time.

Best regards, Yoko Kanda

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